



# CHILDIMPACT INTERNATIONAL Annual Report 2020





## CEO overview



In 2020, Child Impact International saw exponential growth with revenue exceeding 20% and over \$3,000,000 in income. The Covid-19 crisis impacted operations throughout its multiple fields of operations, but its sponsors and donors responded with giving which contributed to the growth. Child Impact International expanded its ability to raise funds with its implementation of the Rice, Health and Education appeal to support children, teachers and schools impacted by numerous, long-term closures. Our overall donor group base grew by over 20% in this period. Myself and the organization's board are greatly appreciative of the generous support and the evidence of the Lord's blessings in our progress and success.

As the crisis continues, Child Impact International is periodically reviewing its operations in order to take appropriate action moving forward. The financial position is strong with a growing revenue and supporter base and there are no significant debts owed by the organization on its current balance sheet. As CEO of this wonderful organization, I am continually grateful for all of the blessings and dedication of everyone involved. As we continue to face significant challenges in the field with the virus pandemic, I ask for your prayers and ongoing support.

**Jim Rennie** CEO

### Child Impact International

PO Box 763 Ooltewah, TN 37363

Email: [info@childimpact.org](mailto:info@childimpact.org)

Phone: (423) 910-0667

Web: [childimpact.org](http://childimpact.org)

The organization is registered as Asian Aid USA trading as Child Impact International based in Minnesota.

Note for legal requirement in 2021 Asian Aid USA trading as Child Impact International will change its registration to Tennessee and effect a name change to Child Impact International.

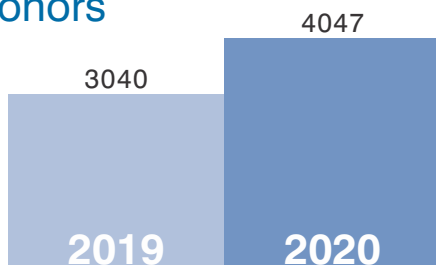
Child Impact International is a USA Registered 501(c) charity.

## Financial

### Restricted fund policy:

- A 15% overhead cap applies to all funds given to sponsorship or any nominated fund (Restricted funds).
- The unrestricted fund (“Where Needed Most”) is used towards overhead, program support and emergency project requests.
- Restricted funds can only be used for the purpose of the fund.

## Donors



## Allocated from unrestricted

- Admin \$ 20,000
- Hope in Motion \$ 10,000
- Blind, Deaf & Orphans \$ 85,000
- Operation Child Rescue \$ 40,000
- Education development \$ 70,000
- Zambia project \$ 10,000
- Myanmar education \$ 10,000
- Bangladesh new building \$ 15,000
- Nurse scholarship \$ 25,000

## Funds distributed 2020

### Releases from restrictions:

Film production	\$ 5,550.00
Blind, Deaf & Orphan funding and projects	\$ 32,840.00
Operation Child Rescue	\$ 131,743.00
Nepal Health	\$ 1,163.00
Hungry Money and Covid Food Assistance	\$ 345,674.00
Papua New Guinea project	\$ 10,692.00
Well and Water	\$ 2,868.00
Education Development	\$ 23,444.00
Deaf School	\$ 23,347.00
Blind School	\$ 80,432.00
Jeypore Academy - India	\$ 20,851.00
Orphanages	\$ 21,758.00
Zambia School Building	\$ 75,000.00
Myanmar Education Development	\$ 45,000.00
KMMS Building Project - Bangladesh	\$ 113,035.00
Nepal Education Development	\$ 1,700.00
Nurse Scholarship	\$ 12,560.45
Un-sponsored Child	\$ 93,260.00
Gift Fund	\$ 2,506.00
Sponsorship - India	\$ 361,523.00
Sponsorship - Bangladesh	\$ 175,592.00
Sponsorship - Nepal	\$ 12,090.00
Sponsorship - Sri Lanka	\$ 4,005.00
Sponsorship - Myanmar	\$ 130,433.00
Sponsorship - Africa	\$ 22,322.00

## Board members

**John Truscott** Sacramento CA *Chairman*

**Jim Rennie** Ooltewah TN *CEO*

**Dittu Abraham** Washington DC

**Gareth Rees** Lincoln Nebraska

**Gale Wehling** Kansas

**Sonna Smith** Portland OR

**Laurie Henriksen** Portland OR

**Keith Hanson** North Dakota

**Christian Bunch** Los Angeles CA

**Anne Binette** Ooltewah TN

## Board meetings

The board meet as required and full reports and minutes were presented.

### 2020

February 16

March 17

March 31

April 28

June 28

July 26

October 12

November 12

## Staffing

Child Impact International has seven full time staff:

CEO

Finance manager

Operations manager

Office manager

Sponsorship coordinator

Assistant sponsorship coordinator

Customer service officer



## Project report

India	Nov	Deaf, blind and orphanage classroom resources	\$ 28,000		
		Covid emergency rice support India children	\$ 43,771		
		New roof blind school India	\$ 15,000		
	Oct	Special needs rice and Covid support	\$ 30,764		
		Sept	Deaf school and Sunrise home Covid health equipment / supplies	\$ 7,500	
	Emergency food distribution teachers and Pastors India		\$ 48,800		
	Aug	Jeypore mission school India development	\$ 4,200		
	July	Operation Child Rescue	\$ 4,200		
		Baby supplies	\$ 8,500		
	May	Emergency food Pastors South Andra section India	\$ 2,528		
		Blind school	\$ 12,000		
		Jeypore	\$ 4,000		
		Woodpeta school Vijiwada India building repair	\$ 5,200		
		Covid health supplies deaf school	\$ 2,600		
		Additional student assistance India	\$ 5,800		
		Child Welfare committee building project Vizinagarum India	\$ 17,400		
		Sunshine home Covid health supplies	\$ 2,000		
		Sunshine home borewell project . New borewell	\$ 9,796		
		Rajanagarum India emergency food teachers	\$ 2,800		
		Ongole school India classroom supplies	\$ 3,800		
		Operation Child Rescue baby supplies	\$ 1,700		
		Bangladesh	March	Blind school eye examinations and surgeries	\$ 8,500
				Dec	KMMS school building development
Nursing college scholarship funding			\$ 12,000		
Un-sponsored child funding	\$ 6,200				
Bangladesh boarding school computer assistance	\$ 11,400				
Nov	Bangladesh church worker assistance Rice Teachers Pastors		\$ 30,000		
Aug	BASC College emergency flood relief		\$ 10,000		
July	Bangladesh Teachers, pastors emergency rice supplies		\$ 30,000		
May	Emergency medical assistance for teacher in accident		\$ 4,000		
March	Allocation for emergency rice supplies to Bangladeshi board schools		\$ 50,000		
	SAMS College water project	\$ 6,000			
Africa	Feb	Anchor orphanage assistance needy children	\$ 2,500		
Myanmar	Dec	Student emergency rice	\$ 12,321		
	Nov	Pastor and teachers emergency rice	\$ 10,000		
	Aug	Myanmar pastors, teachers and colleges emergency rice supplies	\$ 31,400		
Nepal	Oct	ESA school Nepal staff and community food assistance	\$ 6,250		
	Jan	ESA school playground equipment	\$ 7,888		
	Dec	Emergency food assist for families of Covid patients at Scheer hospital.	\$ 15,000		
	March	Scheer hospital nurse training assistance	\$ 3,000		
OCR	Dec	Funding of emergency food for poor communities in Bangalore	\$ 12,100		
		Financial support for operating Azadi rescue home Bangalore India	\$ 71,000		
Papua NG	Nov	Emergency food assistance for "Operation Food For Life"	\$ 7,100		
Zambia	Feb	Riverside Farm school food assistance	\$ 2,250		

## Statement of Financial Position

	2020 Total
Current Assets	2,444,626
Capitalized Assets	303,858
Other Non-current Assets	103,095
<b>Total Assets</b>	<b>2,851,579</b>
Current Liabilities	39,374
Long-Term Liabilities	–
<b>Total Liabilities</b>	<b>39,374</b>
Unrestricted Net Assets	786,571
Temporarily Restricted Net Assets	1,618,681
<b>Total Net Assets</b>	<b>2,405,252</b>
<b>Total Liabilities and Net Assets</b>	<b>1,634,646</b>

## Statement of Changes in Net Assets

	2020 Total
Unrestricted Revenues	957,319
Restricted Donations Used	2,121,921
<b>Total Operating Revenue</b>	<b>3,079,240</b>
Aid Support	2,302,509
Administration	200,244
Marketing and Fund-Raising	103,689
<b>Total Expenses</b>	<b>2,606,442</b>
Net Operating Income	415,353
Non-Operating Income and Expenses	–
<b>Net Income</b>	<b>415,353</b>
Restricted Donation	2,516,890
Restricted Donations Used	2,121,921



**LINDA L. WATERS, CPA**  
P.O. BOX 277, GEORGE TOWN, TN 37336  
P. 770-560-3023 F. 423-855-2928

## INDEPENDENT AUDITOR'S REPORT

To the Board of Directors  
Asian Aid USA, LTD  
d/b/a Child Impact International  
Collegedale, Tennessee

I have audited the accompanying financial statements of Asian Aid USA, LTD d/b/a Child Impact International (a nonprofit organization), which comprise the statement of financial position as of December 31, 2020, and the related statements of activities and cash flows for the year then ended, and the related notes to the financial statements.

### **Management's Responsibility for the Financial Statements**

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### **Auditor's Responsibility**

My responsibility is to express an opinion on these financial statements based on my audit. I conducted my audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that I plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement. An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, I express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my audit opinion.

### **Opinion**

In my opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Asian Aid USA, LTD d/b/a Child Impact International as of December 31, 2020, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

*Linda L Waters*

Linda L Waters, CPA  
P.O. Box 277  
Georgetown, TN 37336  
June 7, 2021

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**Asian Aid USA, LTD  
d/b/a Child Impact International  
P.O. Box 2258  
Collegedale, Tennessee 37315**

June 7, 2021

Linda L Waters, CPA  
P.O. Box 277  
Georgetown, TN 37336

This representation letter is provided in connection with your audit of the financial statements of Asian Aid USA, LTD d/b/a Child Impact International, which comprise the statements of financial position as of December 31, 2020, and the related statements of activities and cash flows for the year then ended, and the related notes to the financial statements, for the purpose of expressing an opinion as to whether the financial statements are presented fairly, in all material respects, in accordance with accounting principles generally accepted in the United States (U.S. GAAP).

Certain representations in this letter are described as being limited to matters that are material. Items are considered material, regardless of size, if they involve an omission or misstatement of accounting information that, in light of surrounding circumstances, makes it probable that the judgment of a reasonable person relying on the information would be changed or influenced by the omission or misstatement. An omission or misstatement that is monetarily small in amount could be considered material as a result of qualitative factors.

We confirm, to the best of our knowledge and belief, as of June 7, 2021, the following representations made to you during your audit.

**Financial Statements**

- 1) We have fulfilled our responsibilities, as set out in the terms of the audit engagement letter dated June 7, 2021, including our responsibility for the preparation and fair presentation of the financial statements in accordance with U.S. GAAP.
  - 2) The financial statements referred to above are fairly presented in conformity with U.S. GAAP.
  - 3) We acknowledge our responsibility for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.
  - 4) We acknowledge our responsibility for the design, implementation, and maintenance of internal control to prevent and detect fraud.
  - 5) Significant assumptions we used in making accounting estimates, including those measured at fair value, are reasonable.
  - 6) Related-party relationships and transactions have been appropriately accounted for and disclosed in accordance with U.S. GAAP.
  - 7) All events subsequent to the date of the financial statements and for which U.S. GAAP requires adjustment or disclosure have been adjusted or disclosed.
  - 8) The effects of uncorrected misstatements are immaterial, both individually and in the aggregate, to the financial statements as a whole.
  - 9) The effects of all known actual or possible litigation, claims, and assessments have been accounted for and disclosed in accordance with U.S. GAAP.
  - 10) Material concentrations have been appropriately disclosed in accordance with U.S. GAAP.
  - 11) Guarantees, whether written or oral, under which the Organization is contingently liable, have been properly recorded or disclosed in accordance with U.S. GAAP.
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### Information Provided

- 12) We have provided you with:
- a) Access to all information, of which we are aware, that is relevant to the preparation and fair presentation of the financial statements, such as records, documentation, and other matters.
  - b) Additional information that you have requested from us for the purpose of the audit.
  - c) Unrestricted access to persons within the Organization from whom you determined it necessary to obtain audit evidence.
  - d) Minutes of the meetings of the governing board or summaries of actions of recent meetings for which minutes have not yet been prepared.
- 13) All material transactions have been recorded in the accounting records and are reflected in the financial statements.
- 14) We have disclosed to you the results of our assessment of the risk that the financial statements may be materially misstated as a result of fraud.
- 15) We have no knowledge of any fraud or suspected fraud that affects the Organization and involves:
- a) Management,
  - b) Employees who have significant roles in internal control, or
  - c) Others where the fraud could have a material effect on the financial statements.
- 16) We have no knowledge of any allegations of fraud or suspected fraud affecting the Organization's financial statements communicated by employees, former employees, grantors, regulators, or others.
- 17) We have no knowledge of any instances of noncompliance or suspected noncompliance with laws and regulations whose effects should be considered when preparing financial statements.
- 18) We are not aware of any pending or threatened litigation, claims, or assessments, or unasserted claims of assessments that are required to be accrued or disclosed in the financial statements in accordance with U . S. GAAP, and we have not consulted a lawyer concerning litigation, claims or assessments.
- 19) We have disclosed to you the identity of the Organization's related parties and all the related-party relationships and transactions of which we are aware. Amounts reported as due from related parties are fully collectible.
- 20) The Organization has satisfactory title to all owned assets, and there are no liens or encumbrances on such assets nor has any asset been pledged as collateral.
- 21) We are responsible for compliance with the laws, regulations, and provisions of contracts and grant agreements applicable to us.
- 22) Asian Aid USA, LTD d/b/a Child Impact International is an exempt organization under Section 501 (c) (3) of the Internal Revenue Code. There are no activities of which we are aware that would jeopardize the Organization's tax-exempt status, and there are no activities subject to tax on unrelated business income or excise or other tax. All required filings with tax authorities are up-to-date.

Signature: \_\_\_\_\_

Title: \_\_\_\_\_